

LEIGH ANN VAUGHN

Vita

December, 2012

Department of Psychology
1119 Williams Hall
Ithaca College
Ithaca, NY 14805

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ACADEMIC POSITIONS

Associate Professor, Ithaca College, Ithaca, NY	2007-
Assistant Professor, Ithaca College, Ithaca, NY	2001-2007
Postdoctoral Fellow and Researcher, Social Psychology, the Ohio State University Sponsor: Gifford Weary	1998-2001
Graduate Student Instructor/Teaching Assistant, University of Michigan	1992-1998

EDUCATION

Ph.D. Social Psychology, University of Michigan, Ann Arbor, Michigan Committee: Norbert Schwarz (chair), Richard Nisbett, Colleen Seifert, Eric Lormand	1998
M.A. Social Psychology, University of Michigan, Ann Arbor, Michigan Advisor: James Hilton	1994
B.A. Psychology, Smith College, Northampton, Massachusetts <i>Magna cum laude</i>	January, 1991
Rhodes College, Memphis, Tennessee	1986-1988

PROFESSIONAL TRAINING

Council for Undergraduate Research: Institute on Mentorship, Collaboration, and Undergraduate Research in the Social Sciences and Humanities	2008
Ithaca College Summer Institute: Multicultural Teaching and Curriculum Transformation	2003
National Science Foundation Advanced Training Institute in Social Psychology: Web-based research	2002

HONORS (SELECTED)

Special Level II Merit Award for Teaching, Ithaca College	2012
Certificate of Appreciation, Division of Student Affairs and Campus Life, Ithaca College	2011
Fellow, Society of Experimental Social Psychology	elected in 2009
Special Level II Merit Award for Scholarship, Ithaca College	2003, 2005, 2006, 2009
Appointed mentor for student instructors of Introduction to Psychology, University of Michigan	1998
Honors List of the Best Instructors, <i>Advice Magazine</i> , University of Michigan	1994

PROFESSIONAL SOCIETIES

American Psychological Association	Association for Psychological Science
Eastern Psychological Association	Society of Experimental Social Psychology
Social Psychology Network	Society of Personality and Social Psychology
Society for the Study of Motivation	

HONORARY ORGANIZATIONS

Sigma Xi (full member) Psi Chi (lifetime member) Phi Beta Kappa

TEXAS TECH UNIVERSITY, PH.D. COMMITTEE, OUTSIDE MEMBER for

Adam Randall 2012 The Role of Regulatory Focus in Priming Effects

ITHACA COLLEGE, HONORS THESIS SUPERVISOR for

Ashlyn Velte 2012-2013 Predictors of Self-Compassion
 Ashley Ellenberger 2011-2012 Autonomous Versus Controlled Motivation, Regulatory Focus,
 and Attachment Security in First-Year College Students'
 Roommate Relationships

COURSES TAUGHTIthaca College:

Activities noted as continuing to the present do not include the 2008-2009 academic year, when I was on sabbatical leave.

<i>Psychology 302-304-11: Social Judgment Research Team</i> (12 students per semester)	2003-present
<i>Psychology 308, Research Methods</i> (22 students)	Fall 2001
<i>Psychology 316, Social Psychology</i> (42 students per semester)	2001-present
<i>Psychology 317, Social Psychology Lab</i> (up to two sections of 10 students each per semester)	2001-2006
<i>Psychology 320, Personality Psychology</i> (2006-2007, 15 students per semester, 2009-present, 42 students per semester)	2006-present
<i>Psychology 352, Supervised Independent Research</i> (up to 5 students per semester) Includes Team 11 Stat Techs	2002-present 2010-present
<i>Psychology 450, Supervised Internship</i>	2002, 2008
<i>Psychology 452, Psychology Honors Project Supervision</i>	2011-present
<i>Psychology 492-03, Senior Seminar:</i>	
<i>Social Cognition</i> (12 students per semester)	2010-present
<i>Self-Esteem</i> (12 students per semester)	2007-2008
<i>The Social Self</i> (12 students per semester)	2002-2005

Ohio State University:

Full responsibility for sections of *Social Psychology* (junior-level survey and university writing course), *Experimental Social Psychology* (senior-level research methods and university writing course), and individuals in *Independent Study in Psychology* (undergraduate research course)

University of Michigan:

Full responsibility for *Advanced Lab in Social Psychology* (senior-level research methods and university writing course), co-teacher of sections of *Introduction to Psychology*, graduate supervisor of undergraduates taking *Research Practicum in Psychology* and *Advanced Tutorial Reading*, discussion section instructor of *Social Psychology* (junior-level survey course) and *Introduction to Psychology*, and team building facilitator at the U-M Challenge Program

ADVISING, ITHACA COLLEGE

Major Advisor, Psychology (15-25 students per year)	2001-present
General Psychology Minor Advisor (appx. 110 students per year)	2001-present

GRANTS AND FELLOWSHIPS

Ithaca College H&S Educational Initiative Grant for 22 students to present posters at the 2013 Eastern Psychological Association Annual Convention in New York, NY, for students of Professors Leigh Ann Vaughn, Hugh Stephenson, Nancy Rader, Judith Pena-Shaff, Brandy Bessette-Symons, and Barney Beins, Psychology, \$4138	2012-13
Ithaca College H&S Educational Initiative Grant for 22 students to present posters at the 2012 Eastern Psychological Association Annual Convention in Pittsburgh, PA, for students of Professors Leigh Ann Vaughn, Hugh Stephenson, Nancy Rader, Judith Pena-Shaff, Brandy Bessette-Symons, and Barney Beins, Psychology, \$3000	2011-12
Ithaca College H&S Educational Initiative Grant for 18 students to present posters at the 2011 Eastern Psychological Association Annual Convention in Cambridge, MA, for students of Professors Leigh Ann Vaughn, Nancy Rader, Bill Hudenko, and Barney Beins, Psychology, \$2382	2010-11
Ithaca College H&S Educational Initiative Grant for 10 students to present posters at the 2010 Eastern Psychological Association Annual Convention in New York, NY, with Professor Barney Beins, Psychology, \$1800	2009-10
Ithaca College H&S Educational Initiative Grant for nine of my students to present our posters at the 2008 Eastern Psychological Association Annual Convention, in Boston, MA, \$1000	2007-08
Ithaca Fund Award grant for ten of my students to present our posters at the 2007 Eastern Psychological Association Annual Convention, in Philadelphia, PA \$1000	2006
Sigma Xi Travel Award grants for my students Tom O'Rourke and Sandra Schwartz to present our poster at the 2004 APS Annual Convention in Chicago, IL, \$1000 total	2004
Ithaca College Provost's Office travel grants for Tom O'Rourke and Sandra Schwartz to present our poster at the 2004 APS Annual Convention in Chicago, IL, \$400 total	2004
National Science Foundation CCLI grant #0311063, "Bridging mind and body: An integrative laboratory for psychology and interdisciplinary instruction," (Co-PI), \$158,000	2003-2006
Ithaca College Center for Faculty Development Grant of Release Time for Research (from one course each academic year)	2002-2003 and 2003-2004
Ithaca College Faculty Research Small Grant (\$180, \$250)	2002, 2008
National Institute of Mental Health Postdoctoral Fellowship	1998-2000
University of Michigan Psychology Department Summer Research Partnership	1996 & 1997
National Science Foundation Graduate Fellowship	1992-1995
University of Michigan Regents' Fellowship	1991-1992, 1995-1996

PUBLICATIONS IN REFEREED JOURNALS

- Vaughn, L. A., Childs, K. E., Maschinski, C., Niño, N. P., Ellsworth, R. (2010). Regulatory fit, processing fluency, and narrative persuasion. *Social and Personality Psychology Compass*, 4, 1181-1192.
- Vaughn, L. A., Harkness, A. R., & Clark, E. K. (2010). The effect of incidental experiences of regulatory fit on trust. *Personal Relationships*, 17, 57-69.

- Vaughn, L. A., Hesse, S. J., Petkova, Z., & Trudeau, L. (2009). "This story is right on": The impact of regulatory fit on narrative engagement and persuasion. *European Journal of Social Psychology, 39*, 447-456.
- Vaughn, L. A., Baumann, J., & Klemann, C. (2008). Openness to Experience and regulatory focus: Evidence of motivation from fit. *Journal of Research in Personality, 42*, 886-894.
- Vaughn, L. A., Malik, J., Schwartz, S., Petkova, Z., & Trudeau, L. (2006). Regulatory fit as input for stop rules. *Journal of Personality and Social Psychology, 91*, 601-611.
- Vaughn, L. A., O'Rourke, T., Schwartz, S., Malik, J., Petkova, Z., & Trudeau, L. (2006). When two wrongs can make a right: Regulatory nonfit, bias, and correction of judgments. *Journal of Experimental Social Psychology, 42*, 654-661.
- Weary, G., Vaughn, L. A., Stewart, B. L., & Edwards, J. E. (2006). Adjusting for the correspondence bias: Effects of causal uncertainty, cognitive busyness, and causal strength of situational information. *Journal of Experimental Social Psychology, 42*, 87-94.
- Vaughn, L. A., & Weary, G. (2003). Causal uncertainty and correction of judgments. *Journal of Experimental Social Psychology, 39*, 516-524.
- Vaughn, L. A., & Weary, G. (2002). Roles of the availability of explanations, feelings of difficulty, and dysphoria in judgments about the future. *Journal of Social and Clinical Psychology, 21*, 686-704.
- Rader, N. & Vaughn, L. A. (2000). Infant reaching to a hidden affordance: Evidence for intentionality. *Infant Behavior and Development, 23*, 531-541.
- Vaughn, L. A. (1999). Effects of uncertainty on use of the availability heuristic for self-efficacy judgments. *European Journal of Social Psychology, 29*, 407-410.
- Weary, G., Jacobson, J., & Vaughn, L. A. (1999). I-D compensation theory and the causal uncertainty model: Related models of self-control? *Psychological Inquiry, 10*, 251-253.
- Blanchard, F. A., Crandall, C., Brigham, J., & Vaughn, L. A. (1994). Condemning and condoning racism: A social context approach to interracial settings. *Journal of Applied Psychology, 79*, 993-997.
- Blanchard, F. A., Lilly, T., & Vaughn, L. A. (1991). Reducing the expression of racial prejudice. *Psychological Science, 2*, 111-115.

MONOGRAPH

- Vaughn, L. A. (2010). *Regulatory fit and persuasion through advocacy messages and narratives*. [Monograph]. Hauppauge, NY: Nova Publishers.

BOOK CHAPTERS

- Vaughn, L. A. (2010). Regulatory fit and persuasion through advocacy messages and narratives. In J. Csapo & A. Magyar (Eds.) *Psychology of Persuasion* (pp. 71-99). Hauppauge, NY: Nova Publishers.
- Blanchard, F. A., Lilly, T., & Vaughn, L. A. (2003). Reducing the expression of racial prejudice. In S. Plous (Ed.), *Understanding prejudice and discrimination* (pp. 467-473). New York: McGraw-Hill.
- Schwarz, N. & Vaughn, L. A. (2002). The availability heuristic revisited: Ease of recall and content of recall as distinct sources of information. In T. Gilovich, D. Griffin, & D. Kahneman (Eds.), *Current perspectives on judgment under uncertainty* (2nd ed, pp. 103-119). Cambridge, UK: Cambridge University Press.

PUBLISHED ABSTRACTS

- Tooley, E., Cummings, A., Rader, N., Vaughn, L. A., de Villiers, D., Rich, D., & Langhans, R. (2006). The effects of plants and flowers on cognitive performance, mood, subjective well-being and physiological states. *Habitation: International Journal for Human Support Research*, 10, 206.
- Vaughn, L. A. (1998). Expertise and use of experienced ease or difficulty of recall for social judgments. *Dissertation Abstracts International: Section B: The Sciences and Engineering*, 59, 0916.

CITATIONS

My publications have been cited 237 times (Source: PsycInfo database).

INVITED ADDRESSES, PRESENTATIONS, AND COLLOQUIA

- Vaughn, L. A. (2012). Regulatory fit, processing fluency, and narrative impact. Invited colloquium at the Department of Psychology, Syracuse University, Syracuse, NY.
- Vaughn, L. A. (2010). Mindfulness and “going with the flow” of processing fluency in behavioral self-regulation. Invited colloquium at the Higgins Lab Group, Department of Psychology, Columbia University, New York, NY.
- Vaughn, L. A. (2007). The role of processing fluency in mental transportation, enjoyment, and persuasion via narratives. Invited colloquium at the Department of Psychology, Union College, Schenectady, NY.
- Vaughn, L. A. (2006). Will the experience be a good one? A psychological perspective on buying and caring for plants. Plenary address at the 2006 North American Flowerbulb Wholesalers Association Conference, Cornell University, Ithaca, NY.
- Vaughn, L. A. (2005). PSYCH 101: A refresher. Plenary address at the 2005 Seeley Conference on Floriculture, Cornell University, Ithaca, NY.
- Williams, R. M., & Vaughn, L. A. (2005). Lessons learned: Insights from last year’s conference. Plenary address at the 2005 Seeley Conference on Floriculture, Cornell University, Ithaca, NY.
- Vaughn, L. A. (2004). PSYCH 101: A refresher. Plenary address at the 2004 Seeley Conference on Floriculture, Cornell University, Ithaca, NY.
- Vaughn, L. A. (2003). Causal uncertainty and correction of judgments. Invited colloquium at the Department of Psychology, Queen’s University, Kingston, ON.
- Vaughn, L. A. (1996). The effect of schematicity on the use of ease of recall as information for self-judgments. Invited colloquium at the Department of Psychology, University of Illinois, Urbana-Champaign.

CONFERENCE PRESENTATIONS (REFEREED SUBMISSIONS)

- Manganiello, A., Bloss, A., Heisler, B., Stein, K., Smaletz, V., & Vaughn, L. A. (2012, March). Mindfulness and emotional intelligence as predictors of conscientiousness. Poster session presented at the annual meeting of the Eastern Psychological Association, Pittsburgh, PA.
- Smaletz, V., Stein, K., Bloss, A., Manganiello, A., Heisler, B., & Vaughn, L. A. (2012, March). The effect of regulatory focus on the motivational importance of dreams. Poster session presented at the annual meeting of the Eastern Psychological Association, Pittsburgh, PA.

- Vaughn, L. A., O'Malley, E., Dubovi, A., Saldo, M., Ellenberger, A., & Manganiello, A. (2012, January). "That Riley": Regulatory fit, metacognition, and target likeability interact to affect impression formation. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Ellsworth, R., Maschinski, Ellenberger, A., Manganiello, A., Saldo, M., Dubovi, A., Niño, N. P., Aspis, R., & Vaughn, L. A. (2011, March). "That Riley...": How personal relevance and regulatory fit affect impression formation. Poster session presented at the annual meeting of the Eastern Psychological Association, Cambridge, MA.
- Niño, N. P., Dubovi, A., Saldo, M., Aspis, R., Ellsworth, R., Manganiello, A., Maschinski, C., Ellenberger, A., & Vaughn, L. A. (2011, March). Risky business: Imagined legitimacy of group power affects perceived advantage of risks. Poster session presented at the annual meeting of the Eastern Psychological Association, Cambridge, MA.
- Vaughn, L. A., Lormand, M., Ellsworth, R., Childs, K., Maschinski, C., Swan, S., Niño, N. P., Spirer, G., & O'Malley, E. (2011, January). Dreams are more important than conscious thoughts when in a promotion focus. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Lormand, M., Ellsworth, R., Childs, K., Maschinski, C., Swan, S., Niño, N. P., Spirer, G., O'Malley, E., & Vaughn, L. A. (2010, March). When dreams are more important than waking thoughts: The role of regulatory focus. Poster session presented at the annual meeting of the Eastern Psychological Association, New York, NY.
- Swan, S., O'Malley, E., Spirer, G., Niño, N. P., Ellsworth, R., Lormand, M., Maschinski, C., Childs, K., & Vaughn, L. A. (2010, March). Optimism, mindfulness, promotion pride and prevention pride as predictors of subjective well-being. Poster session presented at the annual meeting of the Eastern Psychological Association, New York, NY.
- Vaughn, L. A. (2010, March). Transportation likelihood and narrative persuasion: Effects of regulatory fit. Oral paper presented at the annual meeting of the Eastern Psychological Association, New York, NY.
- Vaughn, L. A. (2010, January). Regulatory fit enhances high-level, inclusive processing. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Vaughn, L. A. (2009, May). The effect of regulatory fit on interpersonal trust. Oral paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Vaughn, L. A. (2009, April). The effect of regulatory fit on narrative engagement and persuasion. Oral paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Vaughn, L. A. (2009, April). Regulatory fit and preference for thinking in higher-level, more abstract ways about behavior. Oral paper presented at the annual meeting of the Rocky Mountain Psychological Association, Albuquerque, NM.
- Vaughn, L. A. (2009, April). Values affirmation and emotional engagement with the 2008 presidential election. Oral paper presented at the annual meeting of the Rocky Mountain Psychological Association, Albuquerque, NM.
- Vaughn, L. A., Harkness, A. R., & Clark, E. K. (2009, February). When thinking about an acquaintance feels right: The effect of regulatory fit on trust. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, FL.

- Ball, M., Jackson, S., Meltzer, R., June, E., Ramirez, R., Gagne, E., Ozses, M., Harris, T., Spirer, G., Harkness, A., Clark, E., Schlessinger, L., & Vaughn, L. A. (2008, March). The Big Five as predictors of dispositional regulatory focus: Different relationships with different measures of regulatory focus. Poster session presented at the annual meeting of the Eastern Psychological Association, Boston, MA.
- Clark, E., Harris, T., Gagne, E., Ozses, M., June, E., Meltzer, R., Ramirez, R., Jackson, S., Spirer, G., Schlessinger, L., Ball, M., Harkness, A., & Vaughn, L. A. (2008, March). Discomfort with ambiguity and endorsement of entity theory. Poster session presented at the annual meeting of the Eastern Psychological Association, Boston, MA. *Winner – Psi Chi Regional Research Award.*
- Harkness, A., Spirer, G., Ramirez, R., Schlessinger, L., Clark, E., June, E., Ball, M., Gagne, E., Ozses, M., Jackson, S., Meltzer, R., Harris, T., & Vaughn, L. A. (2008, March). When thinking about a person feels right: The effect of regulatory fit on trust. Poster presented at the 2008 Eastern Psychological Association in Boston, MA.
- Vaughn, L. A., Baumann, J., Klemann, C., Weber, A., & Abshere, E. (2008, February). Mood and the concerns that direct one's goal pursuit: Evidence of value from regulatory fit. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Baum, N., Schlessinger, L., Rodgers, J., Nuzzetti, J., Ozses, B., Dosch, C., Weber, A., Klemann, C., Baumann, J., Flynn, C., Abshere, E., & Vaughn, L. A. (2007, March). Regulatory focus and Openness to Experience. Poster session presented at the annual meeting of the Eastern Psychological Association Conference, Philadelphia, PA.
- Baumann, J., Klemann, C., Abshere, E., Weber, A., Nuzzetti, J., Dosch, C., Rodgers, J., Schlessinger, L., Flynn, C., Baum, N., Ozses, B., & Vaughn, L. A. (2007, March). Mood and regulatory focus: Evidence of value from fit. Poster session presented at the annual meeting of the Eastern Psychological Association Conference, Philadelphia, PA. *Winner – Psi Chi Regional Research Award.*
- Flynn, C., Ozses, B., Dosch, C., Klemann, C., Baum, N., Abshere, E., Weber, A., Schlessinger, L., Rodgers, J., Nuzzetti, J., Baumann, J., & Vaughn, L. A. (2007, March). Processing fluency and mental transportation via narratives. Poster session presented at the annual meeting of the Eastern Psychological Association Conference, Philadelphia, PA.
- Vaughn, L.A., Petkova, Z., Trudeau, L., Hesse, S., McCaffrey, N., Smith, B., & Candeloro, L. (2007, January). Processing fluency and mental transportation via narratives: Effects of accessibility, regulatory fit, and font clarity. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Tooley, E., Cummings, A., Rader, N., Vaughn, L. A., de Villiers, D., Rich, D., & Langhans, R. (2006, February). The effects of plants and flowers on cognitive performance, mood, subjective well-being and physiological states. Poster session presented at Habitation 2006, in Orlando, FL.
- Vaughn, L.A., Schwartz, S., Malik, J., Petkova, Z., Trudeau, L., & Graber, L. (2006, January). Regulatory fit feelings as input for stop rules. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.

- Vaughn, L. A., O'Rourke, T., Schwartz, S., Malik, J., Petkova, Z., Trudeau, L., & Yogeewaran, K. (2005, January). When feeling wrong helps you make your judgments right: Regulatory fit and correction of judgments. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Vaughn, L. A., O'Rourke, T., & Schwartz, S. (2004, May). Value transfer from regulatory nonfit motivates correction of judgments. Poster session presented at the annual meeting of the American Psychological Society, Chicago, IL.
- Stewart, B. L., Vaughn, L. A., & Weary, G. (2003, May). Causal uncertainty reduces the correspondence bias effect. Poster session presented at the annual meeting of the American Psychological Society, Toronto, ON.
- Vaughn, L. A., Abruzzo, A., Balliet, W., Merry, J., O'Rourke, T., & Salpeter, N. (2003, January). Health benefits of writing about one's best possible self. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, Los Angeles, CA.
- Vaughn, L. A., Abruzzo, A., Balliet, W., Merry, J., O'Rourke, T., & Salpeter, N. (2002, October). Ways of writing about one's best possible self: Benefits for psychological well-being. Poster session presented at the annual meeting of the Society for Experimental Social Psychology, Columbus, OH.
- Vaughn, L. A., & Weary, G. (2002, January). Triggers and mitigators of uncertainty, in the process of bias correction. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA.
- Stewart, B., Weary, G., & Vaughn, L. A. (2002, January). Influences on the dispositional inference process: Causal uncertainty concerns and situational salience. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, Savannah, GA.
- Vaughn, L. A., & Weary, G. (2001, January). Causal uncertainty and correction of judgments. Poster session presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Vaughn, L. A., & Weary, G. (2000, May). Causal uncertainty, cognitive resources, and the correspondence bias. Poster session presented at the annual meeting of the American Psychological Society, Miami, FL.
- Vaughn, L. A., & Weary, G. (1999, May). Use of metacognitive feelings of difficulty for judgments about the future. Poster session presented at the annual meeting of the American Psychological Society Denver, CO.
- Vaughn, L. A. (1998, May). Subjective knowledgeableability and use of experienced ease of difficulty of recall for judgments. Poster session presented at the annual meeting of the American Psychological Society, Washington, DC.
- Vaughn, L. A., & Schwarz, N. (1996, May). Schematics' and aschematics' strategies for using ease of recall as information vs. content recalled for judgments. Poster session presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Vaughn, L. A., & Schwarz, N. (1995, October). Schematics' and aschematics' use of ease of retrieval for judgments. Poster session presented at the annual meeting of the Society for Experimental Social Psychology, Washington, DC.
- Vaughn, L. A., & Schwarz, N. (1995, May). Use of ease of retrieval as information by schematics and aschematics. Poster session presented at the annual meeting of the American Psychological Society, New York, NY.

- Vaughn, L. A., & Blanchard, F. A. (1994, May). Condemning and condoning sexual harassment: A social context approach to managing social behavior. Paper presented at the annual meeting of the Midwestern Psychological Association, Chicago, IL.
- Rader, N. & Vaughn, L. A. (1991, June). The development of intentional reaching behavior in very young infants. Poster session presented at the annual meeting of the International Society for the study of Behavioral Development, Minneapolis, MN.
- Vaughn, L. A., & Blanchard, F. A. (1991, March). The effect of normative influence on the expression of racial prejudice. Paper presented at the annual meeting of the Eastern Psychological Association, New York, NY.

STUDENT CONFERENCE PRESENTATIONS (REFEREED SUBMISSIONS)

- Niño, N. P., Dubovi, A., Saldo, M., Aspis, R., Ellsworth, R., Manganiello, A., Maschinski, C., Ellenberger, A., Smaletz, V., Velte, A., Stein, K., O'Malley, E. & Vaughn, L. A. (2011, March). Risky business: Imagined legitimacy of group power affects perceived advantage of risks. Poster session presented at the annual meeting of the National Council for Undergraduate Research, Ithaca, NY.
- Ellsworth, R., Maschinski, Ellenberger, A., Manganiello, A., Saldo, M., Dubovi, A., Niño, N. P., Stein, K., O'Malley, E., Velte, A., Smaletz, V., Aspis, R., & Vaughn, L. A. (2011, April). "That Riley...": How personal relevance and regulatory fit affect impression formation. Poster session presented at the annual meeting of the National Council for Undergraduate Research, Ithaca, NY.

STUDENT CONFERENCE PRESENTATIONS (NON-REFEREED SUBMISSIONS)

- Manganiello, A., Bloss, A., Heisler, B., Stein, K., Smaletz, V., Velte, A., Carey, B., Gehris, M., Held, J., Bevan, J., & Vaughn, L. A. (2012, April). Mindfulness and emotional intelligence as predictors of conscientiousness. Poster session presented at the annual Ithaca College Whalen Academic Symposium, Ithaca, NY.
- Smaletz, V., Stein, K., Bloss, A., Manganiello, A., Heisler, B., Bevan, J., Carey, B., Velte, A., Gehris, M., Held, J., & Vaughn, L. A. (2012, April). The effect of regulatory focus on the motivational importance of dreams. Poster session presented at the annual Ithaca College Whalen Academic Symposium, Ithaca, NY.
- Lormand, M., Ellsworth, R., Childs, K., Maschinski, C., Swan, S., Niño, N. P., Spierer, G., O'Malley, E., Dubovi, A., Ellenberger, A., Saldo, M. & Vaughn, L. A. (2010, April). When dreams are more important than waking thoughts: The role of regulatory focus. Poster session presented at the annual Ithaca College Whalen Academic Symposium, Ithaca, NY.
- Swan, S., O'Malley, E., Spierer, G., Niño, N. P., Ellsworth, R., Lormand, M., Maschinski, C., Childs, K., Saldo, M., Dubovi, A., Ellenberger, A. & Vaughn, L. A. (2010, April). Optimism, mindfulness, promotion pride and prevention pride as predictors of subjective well-being. Poster session presented at the annual Ithaca College Whalen Academic Symposium, Ithaca, NY.
- Childs, K., Swan, S., Gagne, E., Spierer, G., Russell, K., Lormand, M., June, E., Jackson, S., & Vaughn, L. A. (April, 2009). Predictors of subjective social status at school among college students. Poster session presented at the annual Northeast regional meeting of Sigma Xi, Oswego, NY.

- Lormand, M., Russell, K., June, E., Jackson, S., Swan, S., Gagne, E., Childs, K., Spierer, G., & Vaughn, L. A. (April, 2009). Values affirmation and emotional engagement with the 2008 presidential election. Poster session presented at the annual Northeast regional meeting of Sigma Xi, Oswego, NY.
- Ball, M., Jackson, S., Meltzer, R., June, E., Ramirez, R., Gagne, E., Ozses, M., Harris, T., Spierer, G., Harkness, A., Clark, E., Schlessinger, L., & Vaughn, L. A. (2008, April). The Big Five as predictors of dispositional regulatory focus: Different relationships with different measures of regulatory focus. Poster session presented at the annual Northeast regional meeting of Sigma Xi, Ithaca, NY.
- Clark, E., Harris, T., Gagne, E., Ozses, M., June, E., Meltzer, R., Ramirez, R., Jackson, S., Spierer, G., Schlessinger, L., Ball, M., Harkness, A., & Vaughn, L. A. (2008, April). Discomfort with ambiguity and endorsement of entity theory. Poster session presented at the annual Northeast regional meeting of Sigma Xi, Ithaca, NY.
- Harkness, A., Spierer, G., Ramirez, R., Schlessinger, L., Clark, E., June, E., Ball, M., Gagne, E., Ozses, M., Jackson, S., Meltzer, R., Harris, T., & Vaughn, L. A. (2008, April). When thinking about a person feels right: The effect of regulatory fit on trust. Poster session presented at the annual Northeast regional meeting of Sigma Xi, Ithaca, NY.
- Baum, N., Schlessinger, L., Rodgers, J., Nuzzetti, J., Ozses, B., Dosch, C., Weber, A., Klemann, C., Baumann, J., Flynn, C., Harkness, A., Ball, M., Clark, E., Ramirez, R., & Vaughn, L. A. (2007, April). Promotion focus fits openness to experience; prevention focus does not. Poster session presented at the annual Northeast regional meeting of Sigma Xi, Ithaca, NY.
- Baumann, J., Klemann, C., Weber, A., Nuzzetti, J., Dosch, C., Rodgers, J., Schlessinger, L., Flynn, C., Baum, N., Ozses, B., Clark, E., Harkness, A., Ramirez, R., Ball, M., & Vaughn, L. A. (2007, April). Promotion focus fits elated mood, and prevention focus fits depressed mood. Poster session presented at the annual Northeast regional meeting of Sigma Xi, Ithaca, NY.
- Flynn, C., Özses, B., Dosch, C., Klemann, C., Baum, N., Weber, A., Schlessinger, L., Rodgers, J., Nuzzetti, J., Baumann, J., Ramirez, R., Clark, E., Harkness, A., Ball, M., & Vaughn, L. A. (2007, April). The role of ease in mental transportation via narratives. Poster session presented at the annual Northeast regional meeting of Sigma Xi, Ithaca, NY.
- Aliberti, T. J., Eastman, K., McLean, B., Miller, A., Sambor, S., Shalkoski, G., Stowell, G., Sussman, R., & Vaughn, L. A. (2006, March). State of the union: Red state and blue state identities predict stereotyping. Poster session presented at the annual meeting of the Eastern Colleges Science Conference, Philadelphia, PA.
- DellaRocco, J., Hopkins, J., Benfante, L. & Vaughn, L.A. (2006, March). The interactive effects of emotions and ease of recall on predictions of behaviors of self and others. Poster session presented at the annual meeting of the Eastern Colleges Science Conference, Philadelphia, PA. *Winner - best psychology poster award.*
- Petkova, Z., Trudeau, L., Hesse, S., McCaffrey, N., Baumann, J., Smith, W., Candeloro, L., Yogeewaran, K., Weber, A., & Vaughn, L. A. (2006, March). Seasonal congruence and its effects on transportation. Poster session presented at the annual meeting of the Eastern Colleges Science Conference, Philadelphia, PA.
- Petkova, Z., Trudeau, L., Hesse, S., Smith, W., McCaffrey, N., Candeloro, L., Yogeewaran, K., & Vaughn, L. A. (2006, March). Beyond the written word: Effects of regulatory fit on transportation and persuasion via narrative. Poster session presented at the annual meeting of the Eastern Colleges Science Conference, Philadelphia, PA.

- Schwartz, S., Malik, J., Petkova, Z., Trudeau, L., & Graber, L., & Vaughn, L. A. (2005, March). Stop...in the name of fit: An extension of regulatory focus theory. Poster session presented at the annual meeting of the Eastern Colleges Science Conference, New Britain, CN.
- Vaughn, L. A., O'Rourke, T., Schwartz, S., Malik, J., Petkova, Z., Trudeau, L., & Yogeewaran, K. (2005, March). When feeling wrong helps you make your judgments right: Regulatory fit and correction of judgments. Poster session presented at the annual meeting of the Eastern Colleges Science Conference, New Britain, CN.
- O'Rourke, T., Schwartz, S., & Vaughn, L. A. (2004, March). When feeling wrong helps make things right: Regulatory nonfit and correction of judgments. Poster session presented at the annual meeting of the Eastern Colleges Science Conference, New York, NY.
- Abruzzo, A., Balliet, W., Merry, J., O'Rourke, T., Salpeter, N., & Vaughn, L. A. (2003, March). Health benefits of writing meaningfully about one's life goals. Poster session presented at the annual meeting of the Eastern Colleges Science Conference, Ithaca, NY.
- Fischer, G., Buckley, B., & Vaughn, L. A. (2001, May). Message framing and personal relevance effects on persuasion to get vaccinated. Poster session presented at the annual Denman Undergraduate Research Forum, Ohio State University, Columbus, OH.
- Vaughn, L. A. (1997, September). Use of accessibility experiences as information for self-efficacy judgments. Paper presented at the annual Psychology Graduate Student Conference, University of Michigan, Ann Arbor, MI.
- Vaughn, L. A., & Schwarz, N. (1996, September). Effects of expertise on the use of experienced ease of recall as information. Paper presented at the annual Psychology Graduate Student Conference, University of Michigan, Ann Arbor, MI.
- Vaughn, L. A., & Blanchard, F. A. (1993, December). Condemning and condoning prejudice. Paper presented at the Polish-American Symposium, Institute for Social Studies, University of Warsaw, Poland.

MEDIA

- Bower, B. (August, 19, 2011). Spoilers freshen up stories: Readers get pleasure from knowing what's coming. *ScienceNews* (online). [brief mention regarding research on enjoyment of narratives]

PSYCHOLOGY DEPARTMENT SERVICE, Ithaca College:

Department Web Site Coordinator	2011-present
Psychology Department Qualtrics Administrator	2011-present
Coordinator of student attendees of Eastern Psychological Association Conference (22 attendees)	2012-2013
Coordinator of student attendees of Eastern Psychological Association Conference (28 attendees)	2011-2012
Coordinator of student attendees of Eastern Psychological Association Conference (18 attendees)	2010-2011
Co-chair, Behavioral Neuroscience search (tenure-eligible position), with Nancy Rader	2010-2011
Co-chair, Developmental Neuropsychology search (tenure-eligible position), with Nancy Rader	2010-2011
Coordinator of student attendees of Eastern Psychological Association Conference (10 attendees)	Spring, 2010
Departmental Representative to H&S Department Chairs Meetings (2)	Spring, 2010

Chair, Developmental Psychology sabbatical replacement search	Spring, 2008
Chair, Industrial/Organizational Psychology sabbatical replacement search	Spring, 2008
Chair, Social Psychology sabbatical replacement search	Spring, 2008
Curriculum Committee interim member	Spring, 2008
Personnel Committee	2007-present
Full-time temporary replacement professor search committees	2005-2006, 2006-2007
Personnel Procedures Revision Committee	2007
Committee for revising the Psychology B. A.	2006-2007
Personnel Procedures Review Committee	2004-2005
Psychology Department Assessment Committee	2004-2005
Departmental committee for revising the upper-level psychology laboratory courses	Spring 2004
Coordinator of departmental computer classroom/laboratory	2004-2012
General Psychology Search Committee	2003-2004
Behavioral Neuroscience Search Committee	Spring 2003
Admissions Initiatives Committee	2002-2004
Faculty Advisor, Student Psychology Association	2001-2005
Diversity Committee	2001-2003

INFORMATION SESSIONS TAUGHT, Ithaca College

“Doing Research Via the WWW,” Psychology Department	Fall 2002
“GRE/Grad School Information Session,” to Student Psychology Association and other School of Humanities and Sciences students	Fall 2002
“Using Survey Assistant for Research via the WWW,” Psychology Department	Fall 2002

SCHOOL OF HUMANITIES AND SCIENCES SERVICE, Ithaca College:

Steering Committee for Experiential Learning in H&S	2010-2011
Karin Breuer (History: Cultural Immersion Model WG Coordinator)	
Patricia Spencer (Writing: Civic Engagement Model WG Coordinator)	
Leigh Ann Vaughn (Psychology: Research Model WG Coordinator)	
Stacia Zabusky (Assistant Dean of H&S: Professional Practice Model WG Coordinator)	
<i>Report and Recommendations on Experiential Learning in H&S</i>	2011
Experiential Learning Research Model Working Group	2010-2011
David Brown (Mathematics), Darius Conger (Economics), Vince DeTuri (Chemistry), Danette Johnson (Speech Communication), Katharine Kittredge (English), Andrew Smith (Biology), Leigh Ann Vaughn (Psychology – Coordinator)	
Experiential Learning Committee:	2006-2008
Stacia Zabusky (Assistant Dean of H&S, Chair), Karin Breuer (History), Patricia Spencer (Writing), Sharon Stansfield (Computer Science), Don Tindall (Theater), Leigh Ann Vaughn (Psychology)	
<i>A framework for experiential learning in the School of Humanities and Sciences.</i>	March, 2007
<i>http://www.ithaca.edu/hs/resources/explrng/explrngframework/</i>	
<i>Experiential learning models.</i>	March, 2007
<i>http://www.ithaca.edu/hs/resources/explrng/explrngfelmodels/</i>	
H&S Experiential Learning Survey	Spring, 2007

<i>Experiential learning survey results.</i> http://www.ithaca.edu/hs/resources/explrng/elsurvey/	August, 2007
Vaughn, L. A. (2007). Humanities and Sciences Experiential Learning Survey: Results and future directions. Presentation at 2007 H&S Faculty Forum.	August, 2007
Coordinated the panel presentation, "Experiential learning: It's worth talking about (Research Model)." Panelists: Susan Swensen (Biology), Cyndy Scheibe (Psychology), Stephen Sweet (Sociology)	October, 2007
<i>Pilot Project Spring 2008: Curriculum Enhancement Grants</i> http://www.ithaca.edu/hs/resources/explrng/pilotproj/	2007-2008
Represented Ithaca College with ELC members Stacia Zabusky and Karin Breuer at the Council for Undergraduate Research's Institute on Mentorship, Collaboration, and Undergraduate Research in the Social Sciences and Humanities, Carthage College, Kenosha, WI	July, 2008
Internal, Extra-Departmental Evaluator of Service (documentation available on request):	
Tenure and promotion review of an assistant professor in H&S	2012
Promotion review of an associate professor in H&S	2011
Tenure and promotion review of an assistant professor in H&S	2009
Coordinator of H&S student attendees of Eastern Colleges Sciences Conference (35-60 attendees each year)	2005, 2006, 2007

ALL-COLLEGE SERVICE, Ithaca College:

Outdoor Adventure Learning Community, Residential Life: Leadership Council and Faculty Advisor	2010-2011
"In the Major, Out of the Classroom" facilitator, Ithaca Today Admissions Weekend	Spring, 2010
Sigma Xi Membership and Travel Award Committee, Interim Member	Spring, 2010
Health Promotion Research and Evaluation Committee	2004-2009
Person-to-Person, Admissions	2002-present
Majors Fair, Ithaca Today Admissions Weekend	2006
Ithaca Open House, Admissions	2005, 2006, 2007 (2), 2009, 2012
"Intrinsic Motivation": lecture presented at Ithaca Today Admissions Weekend	2005
I.C. PIECES (Providing Ithaca Experiences Connecting Every Student) Continuing Orientation Facilitator	Fall 2003

PROFESSIONAL SERVICE

Moderator for two psychology oral sessions at the 2011 Annual Convention of the National Council for Undergraduate Research, Ithaca, NY	2011
Mentor at the Graduate Student Mentoring Luncheon of the 2011 Society of Personality and Social Psychology Annual Convention, San Antonio, TX (topic: Writing for Success: Journal Publication)	2011
External Evaluator of the Applied Psychology BS curriculum, Department of Social Sciences, College of Professional Studies, Regis University, Denver, CO	2010
Mentor at the Graduate Student Mentoring Luncheon of the 2010 Society of Personality and Social Psychology Annual Convention, Las Vegas, NV (topic: Regulatory Focus and Regulatory Fit)	2010

Reviewer for the 2011 Conference of the National Council for Undergraduate Research, Ithaca College, Ithaca, NY (22 abstracts)	2010
External Reviewer of Scholarship (documentation available on request):	
For tenure and promotion review of a professor at a university in the eastern US	2009
For third-year, pre-tenure review of a professor at a college in the western US	2006
Mentor and media contact, Social Psychology Network	2006-present
Board of Directors, Eastern Colleges Science Conference	2004-2006
Grant Reviewer:	
Israel Science Foundation	2011
Social Sciences and Humanities Research Council of Canada: Standard Research Grants program	2010
National Science Foundation: BCS – Social Psychology	2004, 2008
University of Houston Grants to Enhance and Advance Research Program	2007
Journal Reviewer:	
<i>American Journal of Media Psychology</i>	2009
<i>Basic and Applied Social Psychology</i>	2008 (2), 2010, 2012
<i>British Journal of Psychology</i>	2011
<i>Child Development</i>	2003, 2008
<i>Communication Monographs</i>	2010
<i>Communication Reports</i>	2007
<i>European Journal of Social Psychology</i>	1996, 2006, 2007 (2), 2008, 2009, 2011, 2012 (4)
<i>International Journal of Psychology</i>	2004
<i>Journal of Applied Social Psychology</i>	2011 (2), 2012
<i>Journal of Communication</i>	2011, 2012
<i>Journal of Experimental Social Psychology</i>	1996, 2011
<i>Journal of Personality</i>	2007, 2009, 2011
<i>Journal of Personality and Social Psychology</i>	2006, 2007, 2008 (2), 2009 (3), 2010, 2012
<i>Journalism and Mass Communication Quarterly</i>	2011
<i>Mass Communication and Society</i>	2009 (3)
<i>Motivation and Emotion</i>	2010, 2011
<i>Organizational Behavior and Human Decision Processes</i>	2007
<i>Personality and Social Psychology Bulletin</i>	1997, 2009, 2011
<i>Personality and Social Psychology Review</i>	2011
<i>Personal Relationships</i>	2008
<i>Political Psychology</i>	2010
<i>Social Cognition</i>	2010
<i>Social Psychology</i>	2010
Textbook Reviewer:	
W. W. Norton & Company (Gilovich, Keltner & Nisbett: Social Psychology)	2003

COMMUNITY SERVICE

“Narratives and Persuasion” guest lecture in psychology (teacher: Kara Frost Klapp), Trumansburg High School, Trumansburg, NY	Fall, 2005
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